



NRECA

America's Electric Cooperatives

NDAREC | NRECA Director Report

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NRECA's Infrastructure Guidebook

Goal: to provide our members a 101 on grant funding and things to consider as they apply for infrastructure funding

Available: Late July—Early August

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Consortiums



Smart Grid



Electric Vehicle



Microgrid and Community



Natural Hazards and Resilience



Smart Grids & Data

Electric Vehicles (CAVE)

Cyber & Physical Security

Microgrids

Natural Hazards

Smart Grids & Data

Key Takeaway #4 – Youth Tour a Huge Success

First In-Person Youth Tour since 2019

- **28 Participating States**
- **1,239 Delegates**



Video

Key Takeaway #5 – Legislative Conference Recap

Some Great Success, But Financially Challenging

- 200 In-Person Meetings
- Attendance down
- Almost \$270K in Hotel Room Attrition
- For Next Year: New Hotel and Possible Election-Related Changes

Rising Food & Beverage Fees



Average cost of hotel coffee per gallon/per cup
(16 cups per gallon)

Washington, DC - \$115 / \$7.18	Kansas City, MO - \$95 / \$5.94
Arlington, VA - \$75 / \$4.68	Indian Wells, CA - \$98 / \$6.13
Nashville, TN - \$85 / \$5.31	Phoenix, AZ - \$141 / \$8.81
Des Moines, IA - \$90 / \$5.63	Seattle, WA - \$112.50 / \$7.03
New Orleans, LA - \$133 / \$8.31	Charleston, SC - \$48 / \$3.00
Las Vegas, NV - \$95 / \$5.94	San Antonio, TX - \$115 / \$7.18



\$4.75-\$7.00 each

A gallon of gas is cheaper!

2022 Headwinds to Events

Sponsors moving away from F&B investment

The 2023 ETE budget takes on **\$600,000+** due to CoBank and CFC backing out or reducing their reception and other F&B sponsorships at the Annual Meeting.

2023 Education, Training & Events is no longer member dues supported

The 2022 budgeted amount in dues was a net of \$1,377,000 (\$245K in revenue and \$1,622K in expense).
The **2023 budgeted amount in dues for ET&E is \$0.**

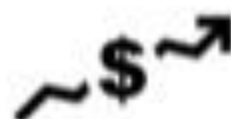
F&B and audio-visual expenses have doubled in 3 years (2018-2021)

F&B

\$126,000 to \$253,000

Audio-visual

\$405,000 to \$746,000




Fee Increase Proposals

Proposed fee changes are as follows:

- Spouse fees for Regional meetings from \$45 to \$200
- Spouse fees for PowerXchange from \$75 to \$200
- Regional meetings registration fees **for 2023** from \$495 to \$549 (early bird) and \$530 to \$599 (regular)
- PowerXchange registration fees **for 2024** from \$650 to \$729 (early bird) and \$700 to \$799 (regular)
- Retiree fees from free to paid at PowerXchange

Broadband~ Initiative to Participate

Broadband brings a new set of business challenges and regulatory requirements.



Unique federal and state regulations

Distinct regulatory reporting and compliance requirements

Tax implications specific to broadband business and corporate structure

Compliance with FCC broadband reporting and mapping

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PAC Update

PAC Rebrand



America's Electric
Cooperatives | PAC

NRECA Employee Benefit Plans - Key Performance Indicators

Combined Net Assets = **\$21.9 Billion** (as of September 30, 2022)

(reported financial information is preliminary and subject to change)

Retirement Security Plan	
\$9.0 Billion	
Employers	882
Total Participants	54,265
YTD \$ In/Out	\$788M/\$1.6B
Lump Sum %	70% ¹
Assumed ROI	6.75%
YTD Actual ROI	-17.29%

401(k) Pension Plan	
\$12.2 Billion	
Employers	924
Total Participants	58,705
YTD \$ In/Out	\$717M/\$823M
Participation %	95%
Avg. Acct Balance	\$161,000
YTD Net Inv. Losses	(\$3.0 Billion)

Group Benefits Program	
\$0.7 Billion ⁴	
Employers	650
Total Participants	101,233
YTD \$ In/Out	\$561M/\$498M
% in HDHP	68%
In-Network Claims	96%
Discount/Savings	51%/\$2.01B



Group Claim Services Reserve Level	
Top 5 Paid Claim Categories (Oct. 2022 - Sept. 2022)	
Pharmacy	\$ 129,766,662
Physician	\$ 111,726,947
IP Hospital	\$ 87,218,139
OP Surgery	\$ 27,207,336
ER Visits	\$ 24,725,024

Multiple of Risk-Based Capital



¹ Age 62 or older; lump sum rate is 84% of distributions for all ages

² Funding level projections include potential future base contribution rate increases and the expectation that all actuarial assumptions are met

³ CSEC funding ratio includes estimated contributions through Sept. 15, 2022; funding ratio excluding contribution receivables for 2022 is 82%

⁴ Does not include Assumed But Not Yet Reported (ABNRY) claims

NRECA-Owned Property

- Dedicated facility with protection of health and financial information
- Attention to employee safety and well-being
- Host to many member interactions including the I&FS Committee, Basic Benefit Training Conference and our advisory groups



Lincoln Operations Today

- Total of 135 employees representing multiple I&FS departments
- Information Technology and Human Resources located in Lincoln to support the operation
- Dedicated staff committed to Service Excellence



Future
PowerXchange
Locations

2023	Nashville TN
2024	San Antonio TX
2025	Atlanta GA
2026	Nashville TN