

NEST approach for leading others to success

NRECA Supervisor and Manager
Development Program #752

Nov. 7, 2024

The Cooperative Center
NDAREC headquarters
3201 Nygren Drive NW | Mandan, N.D.

REGISTRATION INFORMATION

Online registration is available at <https://www.ndarec.com/ndarec-education-programs>. The registration deadline is Oct. 22. The registration fee is \$495/person and includes the continental breakfast, two refreshment breaks and lunch. No advance payment is necessary.

BILLINGS AND CANCELLATIONS

If you need to cancel registration, please let Pamela Clark-Stein know at least 48 hours in advance of the program. In case of a no-show, your cooperative may be billed a \$50 cancellation/person.

SPECIAL DIETARY NEEDS AND OTHER ACCOMMODATIONS

Please notify Pamela via email at pstein@ndarec.com of any dietary restrictions such as food allergies, gluten-free options and other special accommodations needed. A minimum of 48 hours advance notice is requested.

HOTEL ACCOMMODATIONS

For your convenience, a block of sleeping rooms is reserved for Tuesday, Nov. 5 and Wednesday, Nov. 6, at the hotels listed below.

Comfort Inn & Suites, 1516 27th St. N, Mandan

[Reserve online](#)

Call 701-204-6712 to make your room reservation.
Reserved room block: REC Supervisory Program #752
Release date: Oct. 21

Baymont Inn & Suites, 2611 Old Red Trail, Mandan

Call 701-663-7401 to make your room reservation.
Reserved room block: REC Supervisory Program #752
Release date: Oct. 22

SCHEDULE AT A GLANCE

8:30 - 9 a.m.	Continental breakfast
9 a.m. - 12 p.m.	Seminar in session
12 - 12:45 p.m.	Group lunch
12:45 - 3:45 p.m.	Seminar in session
3:45 p.m.	Evaluations and adjournment

COURSE OVERVIEW

This interactive leadership development training helps co-op managers and supervisors better support their team members by applying the NEST Approach (Needs, Environment, Strategies, Trajectory). Participants will learn how to identify the needs of individuals and the organizational environment, develop strategies to meet those needs and determine the trajectory for success.

Participants will also gain insights on the impact of workplace well-being on productivity, how different personality types affect team synergy and how to distinguish between healthy and unhealthy characteristics of the work environment. By the end of the course, participants will have a stronger understanding of how to assess the needs of their team members and create a healthy work environment to promote team success.

KEY TOPICS

- Introduction to the NEST Approach (Needs, Environment, Strategies, Trajectory)
- Assessing the individual and organizational needs of team members
- Effective communication strategies for building trust and rapport
- Importance of staff empowerment and delegation
- Strategies for managing conflict and difficult conversations
- Impact of leadership styles on team dynamics and productivity
- Best practices for leadership development
- Impact of personality types on team synergy
- Strategies for strengthening team cohesion and productivity

MEET THE INSTRUCTOR



Michael Dorsey is a speaker, author, entrepreneur and coach. Since his days as a national champion in collegiate speech, Michael has been captivating audiences with his engaging and dynamic style. His areas of expertise include personal branding, leadership development and empowerment.

Michael currently resides in Baltimore, Maryland, where he works as a speaker and college professor, and serves on the preaching staff at Mount Pleasant Church and Ministries. He earned a Bachelor of Arts degree in Organizational Communication from Cedarville University in Ohio. He has also appeared on NBC's "Today" show, "Access Hollywood" and "The Tom Joyner Morning Show."