

LISTENING: THE OTHER HALF OF COMMUNICATION

WEBINAR DATE

October 3, 2017

TIME

10 to 11:30 a.m. Central Time

REGISTRATION DEADLINE

September 25, 2017

WEBINAR OVERVIEW

In today's time-strapped environment, listening more and talking less is crucial for anyone who wants to be successful. In this interactive webinar, you will discover the emotional and logical components of business listening; techniques for listening in different situations (i.e. highly emotional, hostile, business meetings); and ways to communicate with others based on four different listening styles. These business skills will greatly improve your ability to influence and lead others.

KEY TOPICS

- The business costs of effective versus ineffective listening
- The emotional and logical process involved in business exchanges
- Four distinct listening styles and how they impact the listening process
- Practical actions that will increase your focus and recall of business conversations



WEBINAR REGISTRATION FORM

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